

# Clicks Are Disappearing Is Your Brand Still Visible?

In 2025, over **60%** of Google searches are estimated to end without a click.



**AI Overviews** and **LLMs** like **ChatGPT** are **reshaping** how customers discover brands. Your visibility strategy must evolve quickly.





# What Is Zero-Click & LLM Search

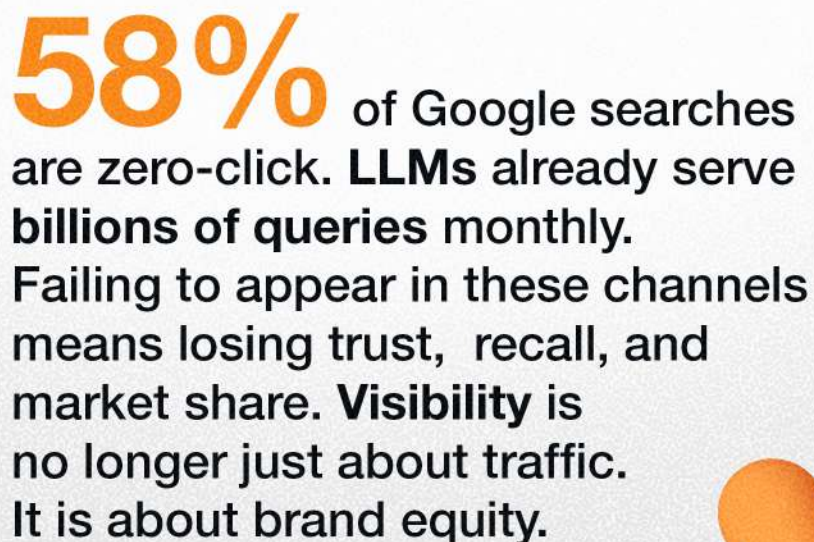
## Zero-click searches

occur when **Google** answers queries **directly** on the results page, and users do not visit your site.


**LLM** (Large Language Model) searches happen when tools like **ChatGPT**, **Gemini**, and **Perplexity** generate answers citing brands and sources without linking to your site. Both trends are growing, and both impact your brand.



# Why CEOs & CMOs Can't Ignore This



**58%** of Google searches are zero-click. **LLMs** already serve **billions of queries** monthly. Failing to appear in these channels means losing trust, recall, and market share. **Visibility** is no longer just about traffic. It is about brand equity.





# New **KPIs**

for Search in 2025. Beyond clicks and rankings,  
**start tracking:**

Brand mentions in **SERPs**

Presence in AI Overviews

Citations in **LLM** answers

Share of voice in featured snippets



\*AdLift research shows brands appearing in LLMs achieve up to **40 percent** higher aided recall

# How to Optimize for **Zero-Click** and **LLM Search**



Build **E-E-A-T** to show expertise and trustworthiness



Add **schema** and **structured data**



Publish **Q&A-friendly** content for snippets and People Also Ask



Create **authoritative** content likely to train **LLMs**



Refresh content regularly to remain **relevant**



AdLift clients have achieved up to **40 percent** uplift in AI-driven visibility using these methods





# Track Your Brand's Visibility with **Tesseract**

AdLift's Tesseract platform monitors your visibility in

- ◆ LLMs like **ChatGPT**, **Gemini**, and **Claude**
- ◆ **SERPs** like zero-click features and **AI Overviews**
- ◆ **Featured snippets** and knowledge panels understand exactly how and where your brand shows up with **actionable insights**





# Your Next Move: Don't Just Rank **Be Seen**

In 2025 and beyond, the winners are the brands  
customers notice even **without clicking**.

## Stay

discoverable • credible • competitive

Set me up!