Case Study: Mercer

Mercer Increased Non-Branded Organic Impressions by +106% and Non-Branded Organic Clicks by +22%

## Challenge & Objective

To improve Organic Visibility on Google and Increase the market share thereby acquiring more new prospects.

## Approach

- Technical SEO to consolidate multiple domains competing for the same keywords
- Leverage enterprise content marketing to drive SEO rankings
- On-Page content creation including product and FAQs

Tools Used



Search Console









106%

Increase in Non-Brand **Impressions** 

Mercer

Increase in Organic Leads

22%

Increase in Non-Branded Organic Clicks

31%

Increase in keywords ranking in Top 5

A wealth of choice

Increase in keywords ranking in Top 10

